

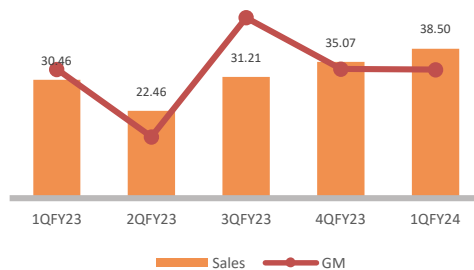
ILP Result Review - 1QFY24



Tuesday, October 31, 2023

Rupees' millions	1QFY24	1QFY23	YoY	FY23	FY22	YoY
Net Sales	38,500	30,463	26.4% ▲	119,200	90,894	31.1% ▲
Cost of Sales	-25,754	-20,347	26.6% ▲	-79,328	-64,828	22.4% ▲
Gross Profit	12,746	10,116	26.0% ▲	39,872	26,066	53.0% ▲
SG&A Expenses	-2,020	-2,717	25.6% ▼	-10,198	-8,064	26.5% ▲
Other Expenses	-727	-854	14.8% ▼	-2,721	-2,143	27.0% ▲
Other Income	131	-24	648.5% ▲	158	57	177.0% ▲
Operating Profit	8,758	6,522	34.3% ▲	27,111	15,916	70.3% ▲
Finance Cost	-2,206	-1,217	81.2% ▲	-5,528	-2,493	121.7% ▲
Profit Before Taxation	6,552	5,305	23.5% ▲	21,584	13,423	60.8% ▲
Taxation	-510	-343	48.5% ▲	-1,412	-1,064	32.7% ▲
Profit After Taxation	6,042	4,961	21.8% ▲	20,172	12,359	63.2% ▲
Earnings Per Share	4.31	3.54	21.8% ▲	19.45	13.23	47.0% ▲
Dividend	0.00	0.00		5.00	4.00	
Bonus	0%	0%		0%	0.04	
Gross Margin	33.1%	33.2%	0.1% ▼	33.4%	28.7%	4.8% ▲
SG&A Expenses to Sales	-5.2%	-8.9%	41.2% ▲	-8.6%	-8.9%	0.3% ▼
Other Expenses to Sales	-1.9%	-2.8%	0.9% ▼	-2.3%	-2.4%	0.1% ▼
Other Income to Sales	0.3%	-0.1%	0.4% ▲	0.1%	0.1%	0.1% ▲
Effective Taxation	-7.8%	-6.5%	1.3% ▲	-6.5%	-7.9%	1.4% ▼
Net Margin	15.7%	16.3%	0.6% ▼	16.9%	13.6%	3.3% ▲

Sales (Rs'bn) vs Gross Margin



PAT (Rs'bn) vs Net Margin

