

EFERT Result Review - 2QCY23



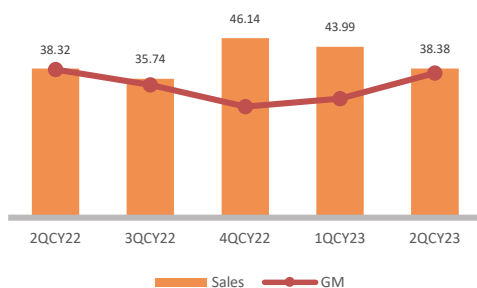
Thursday, July 27, 2023

Rupees' millions	2QCY23	2QCY22	YoY	1HCY23	1HCY22	YoY
Net Sales	38,375	38,323	0.1% ▲	82,366	75,136	9.6% ▲
Cost of Sales	-26,951	-26,632	1.2% ▲	-60,167	-52,585	14.4% ▲
Gross Profit	11,424	11,691	2.3% ▼	22,199	22,552	1.6% ▼
SG&A Expenses	-3,043	-2,709	12.3% ▲	-6,065	-5,173	17.2% ▲
Other Expenses	-997	-1,838	45.7% ▼	-2,242	-2,598	13.7% ▼
Operating Profit	7,384	7,144	3.4% ▲	13,893	14,780	6.0% ▼
Other Income	447	588	24.0% ▼	1,164	1,099	5.9% ▲
Finance Cost	-702	-583	20.5% ▲	-1,138	-1,057	7.6% ▲
Profit Before Taxation	7,128	7,149	0.3% ▼	13,919	14,822	6.1% ▼
Taxation	-6,069	-7,247	16.3% ▼	-8,455	-9,409	10.1% ▼
Profit After Taxation	1,060	-98	977.8% ▲	5,464	5,413	0.9% ▲
Earnings Per Share	0.79	-0.07	977.8% ▲	4.09	4.05	0.9% ▲
Dividend	3.00	0.00	-	6.50	5.50	18.2% ▲
Bonus	-	-	-	-	-	-

Closing Period: 9 Aug 2023 - 10 Aug 2023

Gross Margin	29.8%	30.5%	0.7% ▼	27.0%	30.0%	3.1% ▼
SG&A Expenses to Sales	-7.9%	-7.1%	0.9% ▲	-7.4%	-6.9%	0.5% ▲
Other Income to Sales	1.2%	1.5%	0.4% ▼	1.4%	1.5%	0.1% ▼
Ex. Gain / (Loss) to Sales	-7.9%	-7.1%	0.9% ▲	-7.4%	-6.9%	0.5% ▲
Effective Taxation	-85.1%	-101.4%	16.2% ▼	-60.7%	-63.5%	2.7% ▼
Net Margin	2.8%	-0.3%	3.0% ▲	6.6%	7.2%	0.6% ▼

Sales (Rs'bn) vs Gross Margin



PAT (Rs'bn) vs Net Margin

