

Cement Dispatches down by 19.3% YoY in February



Tuesday, 5 March, 2024

North Price Per Bag (Rs.)

Feb/24	Jan/24	Change	% Change
1,244	1,214	▲ 30	▲ 2%

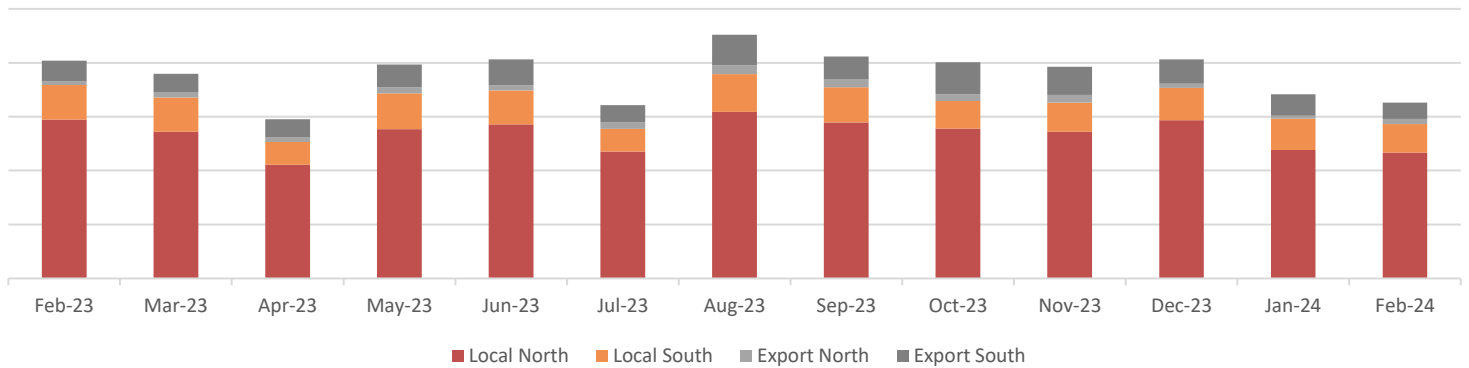
South Price Per Bag (Rs.)

Feb/24	Jan/24	Change	% Change
1,206	1,193	▲ 13	▲ 1.1%

Export Price Per Ton (USD)

Jan/24	Dec/23	Change	% Change
26	22	▲ 3.86	▲ 17.5%

Monthly Cement Dispatches



A decline in dispatches was witnessed during the month of Feb-24 as the recent data released by APCMA shows that cement dispatches were down by 19.3% YoY and 39.7% on a MoM basis. Overall, on a cumulative basis, 8MFY24 dispatches are up by 2.3% due to the low base effect.

The industry dispatched 2.864mn tons of cement in the local market during Feb-24 as compared to 2.967mn tons during the same period last year, showing a fall of 3.5% MoM. Further breaking down the local market, dispatches from the north region decreased by 2% to 2.338mn tons against 2.385mn tons and dispatches from the south region also decreased by 9.7% to 0.526mn tons against 0.582mn tons in the SPLY. Furthermore, exports from the north decreased by a substantial 76% and exports from the south region decreased by a 32.7% YoY in Feb-24.

Going forward, the demand for cement will be contingent upon the policies enacted by the new government and the guidelines set forth by the IMF, both of which will shape the future trajectory of cement demand. Additionally, new government's budget allocation to the PSDP could boost future cement sales

Local (000' tons)	Feb/24	Jan/24	MoM	Feb/23	YoY	8MFY24	8MFY23	YoY
North	2,338	2,385	2.0% ▼	2,949	20.7% ▼	21,494	22,330	3.7% ▼
South	526	582	9.7% ▼	641	18.0% ▼	4,540	4,880	7.0% ▼
Total	2,864	2,967	3.5% ▼	3,590	20.2% ▼	26,034	27,210	4.3% ▼
Export (000' tons)								
North	95	398	76.0% ▼	65	47.4% ▲	915	678	35.0% ▲
South	301	447	32.7% ▼	385	22.0% ▼	3,560	1,924	85.0% ▲
Total	396	2,434	83.7% ▼	450	12.0% ▼	4,475	2,602	72.0% ▲
Grand Total (000' tons)	3,259	5,401	39.7% ▼	4,040	19.3% ▼	30,509	29,812	2.3% ▲

Source: Cemnet.com

This report has been prepared by Abbasi & Company (Private) Limited and is provided for information purposes only. Under no circumstances, this is to be used or considered as an offer to sell or solicitation of any offer to buy. While reasonable care has been taken to ensure that the information contained therein is not untrue or misleading at the time of publication, we make no representation as to its accuracy or completeness and it should not be relied upon as such. From time to time, Abbasi & Company (Private) Limited and or any of its officers or directors may, as permitted by applicable laws, have a position, or otherwise be interested in any transaction, in any securities directly or indirectly subject of this report. This report is provided only for the information of professional advisers who are expected to make their own investment decisions without undue reliance on this report. Investments in capital markets are subject to market risk and Abbasi & Company (Private) Limited accepts no responsibility whatsoever for any direct or indirect consequential loss arising from any use of this report or its contents. In particular, the report takes no account of the investment objectives, financial situation and needs of investors, who should seek further professional advice or rely upon their own judgment and acumen before making any investment. The views expressed in this report are those of Abbasi & Company (Private) Limited Research Department and do not necessarily reflect those of the company or its directors. Abbasi & Company (Private) Limited as a firm may have business relationships, including investment-banking relationships, with the companies referred to in this report. Abbasi & Company (Private) Limited does not act as a market maker in the securities of the subject company. Abbasi & Company (Private) Limited or any officers, directors, associates or close relatives do not have a financial interest in the securities of the subject company to an amount exceeding 1% of the value of the securities of the subject company at the time of issuance of this report. Abbasi & Company (Private) Limited or any officers, directors, associates or close relatives are not currently serving or have served in the past three years as a director or officer of the subject company. Abbasi & Company (Private) Limited or any officers, directors, associates or close relatives have not received compensation from the subject company in the previous 12 months. The subject company currently is not, or during the 12-month period preceding the date of publication or distribution of this report, was not, a client of Abbasi & Company (Private) Limited. We have not managed or co-managed a public offering or any take-over, buyback or delisting offer of securities for the subject company in the past 12 months and/or received compensation for corporate advisory services, brokerage services or underwriting services from the subject company in the past 12 months. Abbasi & Company (Private) Limited does not expect to receive or intend to seek compensation for corporate advisory services or underwriting services from the subject company in the next 3 months

All rights reserved by Abbasi & Company (Private) Limited. This report or any portion hereof may not be reproduced, distributed or published by any person for any purpose whatsoever. Nor can it be sent to a third party without prior consent of Abbasi & Company (Private) Limited. Action could be taken for unauthorized reproduction, distribution or publication

VALIDITY OF THE PUBLICATION OR REPORT

The information in this publication or report is, regardless of source, given in good faith, and may only be valid as of the stated date of this publication or report. The information may be subject to change without notice, its accuracy is not guaranteed, it may be incomplete or condensed and it may not contain all material information concerning the company, jurisdiction or financial instruments referred to in this report. The valuations, opinions, estimates, forecasts, ratings or risk assessments herein constitutes a judgment as of the date of this report and were based upon several estimates and assumptions and are inherently subject to significant uncertainties and contingencies. It can be expected that one or more of the estimates on which the valuations, opinions, estimates, forecasts, ratings or risk assessments were based will not materialize or will vary significantly from actual results. Therefore, the inclusion of the valuations, opinions, estimates, forecasts, ratings or risk assessments described herein is not to be relied upon as a representation and/or warranty by Abbasi & Company (Private) Limited and/or its other associated and affiliated companies, that:

- I. Such valuations, opinions, estimates, forecasts, ratings or risk assessments or their underlying assumptions will be achieved, and
- II. There is any assurance that future results or events will be consistent with any such valuations, opinions, estimates, forecasts, ratings or risk assessments stated therein

DEFINITION OF TERMS

TP	Target Price	CAGR	Compound Annual Growth Rate	FCF	Free Cash Flows
FCFE	Free Cash Flows to Equity	FCFF	Free Cash Flows to Firm	DCF	Discounted Cash Flows
PE	Price to Earnings Ratio	PB	Price to Book Ratio	BVPS	Book Value Per Share
EPS	Earnings Per Share	DPS	Dividend Per Share	ROE	Return of Equity
ROA	Return on Assets	SOTP	Sum of the Parts	LDCP	Last Day Closing Price

VALUATION METHODOLOGY

To arrive at our Target Price, Abbasi & Company (Private) Limited uses different valuation methods which include:

- I. Discounted Cash Flow Model
- II. Dividend Discount Model
- III. Relative Valuation Model
- IV. Sum of Parts Valuation

RATINGS CRITERIA

Abbasi & Company (Private) Limited employs a three-tier ratings system to rate a stock and sector, as mentioned below, which is based upon the level of expected return for a specific stock and outlook of sector. The rating is based on the following with stated time horizon

Stock Rating	Expected Total Return
BUY	Greater than 15%
HOLD	Between -5% to 15%
SELL	Less than and equal to -5%

Sector Rating	Sector Outlook
Overweight	Positive
Market Weight	Neutral
Underweight	Negative

Ratings are updated to account for any development impacting the economy/sector/company, changes in analysts' assumptions or a combination of these factors.

RESEARCH DISSEMINATION POLICY

Abbasi & Company (Private) Limited endeavors to make all reasonable efforts to disseminate research to all eligible clients in a timely manner through either physical or electronic distribution such as email, fax mail etc. Nevertheless, all clients may not receive the material at the same time

OTHER DISCLOSURES

The research analyst is primarily involved in the preparation of this report, certifies that:

- I. The views expressed in this report accurately reflect his/her personal views about the subject company/stock /sector and economy
- II. No part of his/her compensation was, is or will be directly or indirectly related to the specific recommendations or views expressed in this report

The Research Analyst is not and was not involved in issuing of a research report on any of the subject company's associated companies

RESEARCH ANALYST

Haroon Abdul Razzaq

Phone: (+92) 42 38302028; Ext 116

Email: haroon@abbasiandcompany.com

web: www.abbasiandcompany.com

HEAD OFFICE

6 - Shadman, Lahore

Phone: (+92) 42 38302028

Email: info@abbasiandcompany.com

web: www.abbasiandcompany.com