



ACPL DIGEST

(Mar-23)

Abbasi and Company (Pvt.) Limited (ACPL) is amongst the notable financial brokerage firms in Pakistan. The company is a TREC holder of Pakistan Stock Exchange Limited (PSX) and is a universal member of Pakistan Mercantile Exchange Limited (PMEX). Pakistan Credit Rating Agency (PACRA) has assigned the initial broker rating of “BMR 2” and “BFR 2” with “Stable” outlook to Abbasi and Company (Pvt.) Limited.

ACPL Research covers 46 scrips from 14 sectors which constitute around 60% of the market capitalization of the KSE 100 index

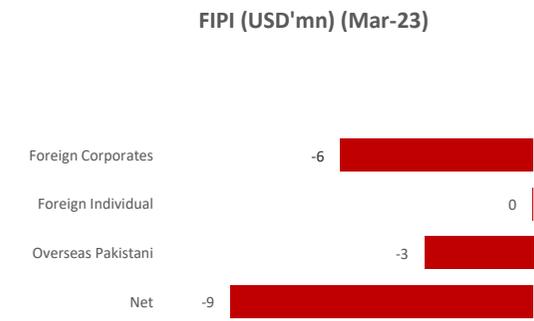
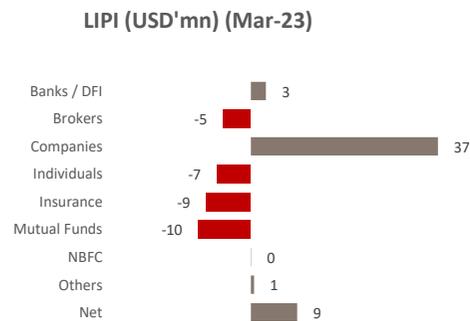
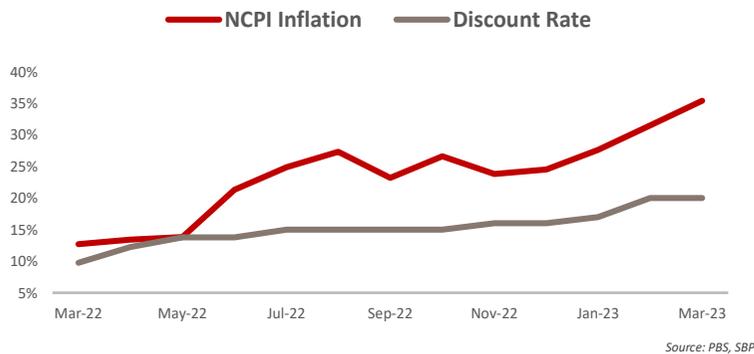
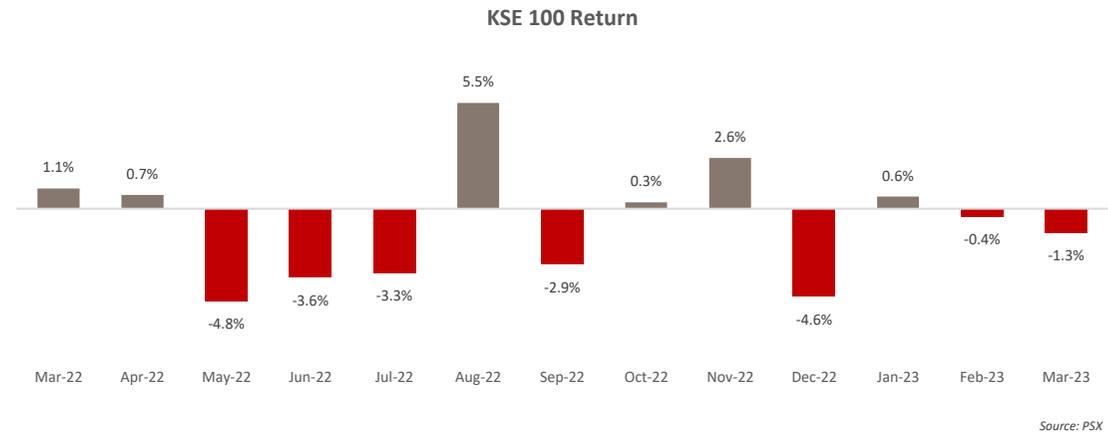


ACPL DIGEST (Mar-23)



| Remittances | | | Exports | | | Imports | | | Current Account | |
|-------------|-----------|----------|-----------|-----------|---------|-----------|-----------|----------|-----------------|------------|
| 8MFY23 | 8MFY22 | Change | 8MFY23 | 8MFY22 | Change | 8MFY23 | 8MFY22 | Change | 8MFY23 | 8MFY22 |
| \$18.0 bn | \$20.2 bn | ▼ -10.8% | \$18.6 bn | \$20.6 bn | ▼ -9.7% | \$37.4 bn | \$47.3 bn | ▼ -21.0% | -\$3.9 bn | -\$12.1 bn |

In the month of March 2023, the KSE-100 index experienced a brief upswing in the first half of the month, driven by the expectation of securing a bailout package from the International Monetary Fund (IMF). However, this positive sentiment was short-lived due to various factors, including political instability caused by the ECP's announcement of a delay in the general elections and violent clashes at Zaman Park, Lahore. Additionally, on the macroeconomic front, uncertainties surrounding the delay in signing the IMF staff-level agreement, ambiguity over inflows from friendly countries, and an anticipated hike in interest rates further dampened market sentiment. Consequently, the stock market closed the month with a negative return of -1.3% MoM, settling at 40,001. The Pakistani rupee depreciated by 8.5% to Rs283.79 in March, primarily attributed to insufficient foreign exchange reserves, underscoring the need for the resumption of the stalled IMF program. Pakistan's trade



ACPL DIGEST (Mar-23)

deficit narrowed by 35% MoM to US\$1.7bn due to a significant decrease in imports, resulting in a 24-month low CAD of US\$74mn. The FBR missed its tax collection target for March by 8.8%, resulting in a revenue collection shortfall of Rs64bn. The Monthly Consumer Price Index (CPI) recorded a historical high of 35.4% YoY in March, marking the highest rate in six decades. Moreover, the finance ministry projected further inflationary pressures due to policy decisions taken earlier, such as the increase in energy and fuel prices and the central bank's interest rates, in addition to the depreciation of the rupee. Moving forward, the State Bank of Pakistan is expected to implement monetary tightening measures during the upcoming Monetary Policy Committee meeting scheduled on April 4, which may involve a policy rate increase of 200 basis points as per the IMF's conditions. Although the recent rollover of a \$2 billion Chinese loan has provided temporary relief for Pakistan, the government still needs to secure financing to honor its upcoming external debt payments of \$7 billion while foreign exchange reserves stand at \$4.2 billion. The government's commitment to implementing effective measures, such as the imposition of additional taxes, withdrawal of power subsidies, and increasing interest rates, to secure a staff-level agreement with the IMF is essential to resolve the deteriorating foreign exchange crisis and revive the country's economy. **Therefore, we suggest our investors to consider the dips as buying opportunity and accumulate the scrips from the banking sector as the elevated interest rates will improve net interest earnings. Furthermore, having noncyclical and high dividend-yielding stocks in the portfolio would also provide a constant stream of income during depressed times. We recommend building positions in EFERT, SYS, HUBC, MEBL, HBL and UBL as they can yield good returns in the mid-term.** Please refer to the fourth page for further scrips.

| | | (USD' mn) (Mar-23) | | | | | | | | | | |
|-------------------|----------------------------|--------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | Cement | Banks | Fertilizer | Food | E&P | OMC | Power | Tech | Textile | Others | Gross |
| LIPI Portfolio | Banks / DFI | -1.85 | 0.43 | -2.33 | 0.38 | 0.24 | 0.11 | -0.12 | 0.44 | -0.43 | 6.06 | 2.94 |
| | Broker Proprietary Trading | -0.20 | 0.40 | -3.52 | -0.36 | -0.59 | -0.21 | -0.05 | -0.16 | 0.46 | -1.39 | -5.61 |
| | Companies | 6.28 | -0.12 | 25.98 | -0.17 | -0.48 | -0.11 | -0.10 | 0.09 | 0.52 | 5.47 | 37.35 |
| | Individuals | 1.01 | 0.35 | -9.86 | 0.58 | 1.06 | 0.93 | -1.05 | 3.54 | -0.13 | -3.06 | -6.64 |
| | Insurance Companies | -5.41 | 4.85 | -1.34 | -0.28 | 1.75 | 0.00 | -0.42 | -1.06 | 0.56 | -8.11 | -9.46 |
| | Mutual Funds | 0.14 | -1.97 | -5.65 | -0.09 | -2.97 | -0.27 | 1.75 | -0.74 | -0.29 | 0.62 | -9.47 |
| | NBFC | 0.01 | 0.02 | -0.01 | 0.00 | -0.01 | -0.00 | 0.00 | 0.01 | -0.00 | -0.00 | 0.00 |
| | Other Organization | 0.35 | 1.91 | -1.53 | 0.01 | -0.46 | -0.18 | -0.12 | -0.53 | -0.02 | 0.59 | 0.01 |
| LIPI Total | | 0.31 | 5.86 | 1.73 | 0.06 | -1.46 | 0.28 | -0.12 | 1.59 | 0.68 | 0.17 | 9.12 |
| FIPI Portfolio | Foreign Corporates | 0.65 | -5.84 | -0.32 | -0.10 | 1.55 | -0.04 | 0.38 | -2.05 | -0.25 | 0.22 | -5.79 |
| | Foreign Individual | -0.01 | 0.00 | -0.06 | 0.00 | -0.01 | 0.00 | 0.01 | 0.06 | -0.01 | -0.01 | -0.03 |
| | Overseas Pakistani | -0.95 | -0.02 | -1.36 | 0.03 | -0.08 | -0.24 | -0.27 | 0.40 | -0.42 | -0.38 | -3.29 |
| | Total | -0.31 | -5.86 | -1.73 | -0.06 | 1.46 | -0.28 | 0.33 | -1.59 | -0.68 | -0.17 | -9.12 |

Source: NCCPL

COMMODITIES OVERVIEW

Crude Oil

In March 2023, the Brent oil market experienced a decline of 4.9%, with the closing price being recorded at \$79.77, as fears of a global recession weighed heavily on market sentiment. The current trading value of Brent oil stands at \$85.19, which is lower than the levels of \$120-130 observed in the aftermath of the Russian invasion of Ukraine. The decision taken by the OPEC to reduce oil production by one million barrels per day is expected to increase the price of oil, despite concerns surrounding the global recession. Moreover, the increasing economic activity in China has generated a surge of optimism among market participants, with many anticipating that the demand from the Asian economic powerhouse will result in record-high levels of oil consumption in 2023.

Gold

During the month of March 2023, the price of gold futures increased by 7.2% and ended the month at a value of \$1969. Despite the hawkish signals conveyed by the Federal Reserve's decision to raise interest rates by 25 basis points, the price of gold continued to rise throughout the month mainly due to the prevailing concerns of a worldwide banking crisis. As a result, investors sought refuge in traditional safe haven assets, with the yellow metal being the most sought after, driving its price up to \$2030 after March 2022. Looking ahead, it is expected that the fear of a recession will keep the prices of gold elevated, as the U.S. Federal Reserve has indicated that there will be no monetary rate cuts for the remainder of the year.



SCRIP RECOMMENDATIONS

Textile Composite

| | Buying Area | Target Price | | Upside (%) | LDCP | BV (T) | P/B (T) | Dividend | | D/Y - F (%) | EPS | | EPS | P/E (F) | Shares ('mn) | Free Float ('mn) | |
|------|-------------|--------------|----|------------|-------|--------|---------|----------|------|-------------|--------|--------|-------|---------|--------------|------------------|-----|
| NCL | 19.8 | Dec 23 | 25 | 26.3 ▲ | 20.70 | 99.2 | 0.2 | FY23E | - | 0.0 | 1HFY23 | (7.65) | FY22E | (11.57) | -1.8 | 240 | 108 |
| ILP | 46.0 | Dec 23 | 58 | 26.1 ▲ | 47.89 | 37.4 | 1.3 | FY23E | 4.50 | 9.4 | 1HFY23 | 5.31 | FY23E | 22.35 | 2.1 | 898 | 135 |
| GATM | 19.0 | Dec 23 | 25 | 31.6 ▲ | 21.12 | 58.6 | 0.4 | FY23E | - | 0.0 | 1HFY23 | 2.64 | FY23E | 5.88 | 3.6 | 617 | 154 |

Oil & Gas Exploration Companies

| | Buying Area | Target Price | | Upside (%) | LDCP | BV (T) | P/B (T) | Dividend | | D/Y - F (%) | EPS | | EPS | P/E (F) | Shares ('mn) | Free Float ('mn) | |
|------|-------------|--------------|-------|------------|---------|--------|---------|----------|--------|-------------|--------|--------|-------|---------|--------------|------------------|-----|
| OGDC | 82.0 | Dec 23 | 115 | 40.2 ▲ | 83.36 | 216.0 | 0.4 | FY23E | 10.50 | 12.6 | 1HFY23 | 22.09 | FY23E | 44.18 | 1.9 | 4,301 | 645 |
| PPL | 62.5 | Dec 23 | 85 | 36.0 ▲ | 63.96 | 169.8 | 0.4 | FY23E | 4.00 | 6.3 | 1HFY23 | 17.98 | FY23E | 38.80 | 1.6 | 2,721 | 667 |
| POL | 390.0 | Dec 23 | 480 | 23.1 ▲ | 398.89 | 159.5 | 2.5 | FY23E | 80.00 | 20.1 | 1HFY23 | 50.57 | FY23E | 103.52 | 3.9 | 284 | 130 |
| MARI | 1495.0 | Dec 23 | 1,800 | 20.4 ▲ | 1513.30 | 1017 | 1.5 | FY23E | 179.00 | 11.8 | 1HFY23 | 178.87 | FY23E | 357.30 | 4.2 | 133 | 27 |

Oil & Gas Marketing Companies

| | Buying Area | Target Price | | Upside (%) | LDCP | BV (T) | P/B (T) | Dividend | | D/Y - F (%) | EPS | | EPS | P/E (F) | Shares ('mn) | Free Float ('mn) | |
|-----|-------------|--------------|-----|------------|--------|--------|---------|----------|-------|-------------|--------|--------|-------|---------|--------------|------------------|-----|
| PSO | 112.0 | Dec 23 | 150 | 33.9 ▲ | 117.89 | 489.0 | 0.2 | FY23E | 7.00 | 5.9 | 1HFY23 | (7.16) | FY23E | 59.26 | 2.0 | 469 | 211 |
| APL | 287.0 | Dec 23 | 350 | 22.0 ▲ | 293.62 | 310.4 | 0.9 | FY23E | 25.00 | 8.5 | 1HFY23 | 44.51 | FY23E | 82.93 | 3.5 | 100 | 25 |

Pharmaceuticals

| | Buying Area | Target Price | | Upside (%) | LDCP | BV (T) | P/B (T) | Dividend | | D/Y - F (%) | EPS | | EPS | P/E (F) | Shares ('mn) | Free Float ('mn) | |
|--------|-------------|--------------|-----|------------|--------|--------|---------|----------|-------|-------------|--------|-------|-------|---------|--------------|------------------|-----|
| HINOON | 465.0 | Dec 23 | 560 | 20.4 ▲ | 471.51 | 145.5 | 3.2 | CY23E | 62.73 | 13.3 | CY22 | 57.71 | CY23E | 62.73 | 7.5 | 42 | 19 |
| SEARL | 49.0 | Dec 23 | 70 | 42.9 ▲ | 51.48 | 79.4 | 0.6 | FY23E | 1.00 | 1.9 | 1HFY23 | 1.61 | FY23E | 3.13 | 16.4 | 390 | 176 |
| AGP | 52.5 | Dec 23 | 70 | 33.3 ▲ | 54.20 | 34.1 | 1.6 | CY23E | 2.50 | 4.6 | CY22 | 5.10 | CY23E | 6.55 | 8.3 | 280 | 84 |
| CPHL | 24.8 | Dec 23 | 30 | 21.0 ▲ | 25.57 | 20.2 | 1.3 | FY23E | - | 0.0 | 1HFY23 | 1.93 | FY23E | 3.70 | 6.9 | 228 | 80 |

Technology & Communication

| | Buying Area | Target Price | | Upside (%) | LDCP | BV (T) | P/B (T) | Dividend | | D/Y - F (%) | EPS | | EPS | P/E (F) | Shares ('mn) | Free Float ('mn) | |
|---------|-------------|--------------|-----|------------|--------|--------|---------|----------|------|-------------|--------|-------|-------|---------|--------------|------------------|-----|
| SYS | 455.0 | Dec 23 | 600 | 31.9 ▲ | 462.06 | 45.4 | 10.2 | CY23E | 8.25 | 1.8 | 9MCY22 | 17.30 | CY22E | 23.10 | 20.0 | 276 | 166 |
| AIRLINK | 18.5 | Dec 23 | 25 | 35.1 ▲ | 20.23 | 29.1 | 0.7 | FY23E | - | 0.0 | 1HFY23 | 1.70 | FY23E | 2.85 | 7.1 | 395 | 119 |
| OCTOPUS | 50.5 | Dec 23 | 65 | 28.7 ▲ | 51.45 | 13.8 | 3.7 | CY23E | - | 0.0 | 9MCY22 | 3.67 | CY22E | 4.89 | 10.5 | 137 | 27 |

SCRIP RECOMMENDATIONS

Food & Personal Care Products

| | Buying Area | Target Price | | Upside (%) | LDCP | BV (T) | P/B (T) | Dividend | D/Y - F (%) | EPS | EPS | P/E (F) | Shares ('mn) | Free Float ('mn) |
|-------|-------------|--------------|----|------------|-------|--------|---------|----------|-------------|---------------|--------------|---------|--------------|------------------|
| MFL | 27.0 | Dec 23 | 33 | 22.2 ▲ | 28.00 | 55.8 | 0.5 | FY23E - | 0.0 | 1HFY23 2.09 | FY23E 4.10 | 6.8 | 122 | 31 |
| TOMCL | 18.7 | Dec 23 | 23 | 23.0 ▲ | 19.35 | 24.2 | 0.8 | FY23E - | 0.0 | 1QFY23 0.83 | FY23E 3.57 | 5.4 | 135 | 60 |
| UNITY | 12.5 | Dec 23 | 16 | 28.0 ▲ | 13.29 | 13.8 | 1.0 | FY23E - | 0.0 | 1HFY23 (0.52) | FY23E (1.04) | -12.8 | 1,194 | 478 |

Real Estate Investment Trust

| | Buying Area | Target Price | | Upside (%) | LDCP | BV (T) | P/B (T) | Dividend | D/Y - F (%) | EPS | EPS | P/E (F) | Shares ('mn) | Free Float ('mn) |
|-----|-------------|--------------|----|------------|-------|--------|---------|------------|-------------|-------------|------------|---------|--------------|------------------|
| DCR | 13.3 | Dec 23 | 14 | 5.3 ▲ | 13.63 | 26.6 | 0.5 | FY23E 1.65 | 12.1 | 1HFY23 0.86 | FY23E 1.73 | 7.9 | 2,224 | 556 |

Commercial Banks

| | Buying Area | Target Price | | Upside (%) | LDCP | BV (T) | P/B (T) | Dividend | D/Y - F (%) | EPS | EPS | P/E (F) | Shares ('mn) | Free Float ('mn) |
|------|-------------|--------------|-----|------------|--------|--------|---------|-------------|-------------|------------|-------------|---------|--------------|------------------|
| MCB | 113.5 | Dec 23 | 150 | 32.2 ▲ | 115.00 | 142.6 | 0.8 | CY23E 28.00 | 24.3 | CY22 27.63 | CY23E 38.00 | 3.0 | 1,185 | 415 |
| BAHL | 40.8 | Dec 23 | 55 | 34.8 ▲ | 42.50 | 82.5 | 0.5 | CY23E 8.00 | 18.8 | CY22 14.91 | CY23E 22.30 | 1.9 | 1,111 | 722 |
| BAFL | 28.2 | Dec 23 | 38 | 34.8 ▲ | 28.78 | 58.1 | 0.5 | CY23E 4.00 | 13.9 | CY22 10.24 | CY23E 10.66 | 2.7 | 1,777 | 622 |
| BOP | 3.9 | Dec 23 | 5 | 29.9 ▲ | 4.03 | 21.7 | 0.2 | CY23E 1.00 | 24.8 | CY22 3.64 | CY23E 3.75 | 1.1 | 2,974 | 1,256 |
| HBL | 71.0 | Dec 23 | 95 | 33.8 ▲ | 73.28 | 172.3 | 0.4 | CY23E 7.00 | 9.6 | CY22 21.04 | CY23E 27.81 | 2.6 | 1,467 | 733 |
| UBL | 104.0 | Dec 23 | 130 | 25.0 ▲ | 106.56 | 164.9 | 0.6 | CY23E 25.00 | 23.5 | CY22 26.19 | CY23E 37.26 | 2.9 | 1,224 | 490 |
| FABL | 21.4 | Dec 23 | 29 | 35.5 ▲ | 21.77 | 46.0 | 0.5 | CY23E 5.25 | 24.1 | CY22 7.40 | CY23E 8.42 | 2.6 | 1,518 | 379 |
| MEBL | 93.0 | Dec 23 | 120 | 29.0 ▲ | 95.20 | 58.0 | 1.6 | CY23E 13.00 | 13.7 | CY22 25.15 | CY23E 33.84 | 2.8 | 1,627 | 407 |

Cement

| | Buying Area | Target Price | | Upside (%) | LDCP | BV (T) | P/B (T) | Dividend | D/Y - F (%) | EPS | EPS | P/E (F) | Shares ('mn) | Free Float ('mn) |
|------|-------------|--------------|-----|------------|--------|--------|---------|------------|-------------|--------------|-------------|---------|--------------|------------------|
| FCCL | 11.4 | Dec 23 | 15 | 31.6 ▲ | 11.96 | 24.5 | 0.5 | FY23E - | 0.0 | 1HFY23 2.07 | FY23E 4.08 | 2.9 | 2,180 | 759 |
| ACPL | 55.0 | Dec 23 | 70 | 27.3 ▲ | 57.46 | 128.1 | 0.4 | FY23E 3.50 | 6.1 | 1HFY23 4.08 | FY23E 8.12 | 7.1 | 137 | 27 |
| MLCF | 24.9 | Dec 23 | 34 | 36.5 ▲ | 25.98 | 38.9 | 0.7 | FY23E - | 0.0 | 1HFY23 3.31 | FY23E 5.73 | 4.5 | 1,073 | 483 |
| CHCC | 107.0 | Dec 23 | 140 | 30.8 ▲ | 112.58 | 96.6 | 1.2 | FY23E 4.00 | 3.6 | 1HFY23 15.64 | FY23E 30.32 | 3.7 | 194 | 117 |
| DGKC | 42.0 | Dec 23 | 56 | 33.3 ▲ | 43.91 | 159.2 | 0.3 | FY23E 1.00 | 2.3 | 1HFY23 2.13 | FY23E 4.25 | 10.3 | 438 | 219 |
| LUCK | 391.0 | Dec 23 | 520 | 33.0 ▲ | 402.44 | 646.5 | 0.6 | FY23E - | 0.0 | 1HFY23 22.04 | FY23E 41.89 | 9.6 | 323 | 113 |

SCRIP RECOMMENDATIONS

Engineering

| | Buying Area | Target Price | | Upside (%) | LDCP | BV (T) | P/B (T) | Dividend | | D/Y - F (%) | EPS | | EPS | P/E (F) | Shares ('mn) | Free Float ('mn) | |
|--------|-------------|--------------|----|------------|-------|--------|---------|----------|------|-------------|--------|--------|-------|---------|--------------|------------------|-----|
| MUGHAL | 47.7 | Dec 23 | 60 | 25.8 ▲ | 49.13 | 62.1 | 0.8 | FY23E | 1.00 | 2.0 | 1HFY23 | 4.00 | FY23E | 5.60 | 8.8 | 336 | 84 |
| ASTL | 17.0 | Dec 23 | 23 | 35.3 ▲ | 17.67 | 51.4 | 0.3 | FY23E | - | 0.0 | 1HFY23 | (0.62) | FY23E | (2.78) | 0.0 | 297 | 74 |
| AGHA | 11.0 | Dec 23 | 14 | 27.3 ▲ | 12.00 | 25.9 | 0.5 | FY23E | - | 0.0 | 1HFY23 | 0.66 | FY23E | 1.32 | 9.1 | 605 | 151 |
| ISL | 41.0 | Dec 23 | 50 | 22.0 ▲ | 42.41 | 46.2 | 0.9 | FY23E | - | 0.0 | 1HFY23 | 0.14 | FY23E | 0.23 | 184.4 | 435 | 152 |
| ASL | 6.6 | Dec 23 | 8 | 21.2 ▲ | 6.83 | 14.5 | 0.5 | FY23E | - | 0.0 | 1HFY23 | (2.27) | FY23E | (3.44) | 0.0 | 925 | 324 |

Automobile Parts & Accessories

| | Buying Area | Target Price | | Upside (%) | LDCP | BV (T) | P/B (T) | Dividend | | D/Y - F (%) | EPS | | EPS | P/E (F) | Shares ('mn) | Free Float ('mn) | |
|-----|-------------|--------------|----|------------|-------|--------|---------|----------|---|-------------|--------|--------|-------|---------|--------------|------------------|----|
| PTL | 18.2 | Dec 23 | 25 | 37.4 ▲ | 19.10 | 39.3 | 0.5 | FY23E | - | 0.0 | 1HFY23 | (0.81) | FY23E | (1.61) | 0.0 | 168 | 50 |

Fertilizer

| | Buying Area | Target Price | | Upside (%) | LDCP | BV (T) | P/B (T) | Dividend | | D/Y - F (%) | EPS | | EPS | P/E (F) | Shares ('mn) | Free Float ('mn) | |
|--------|-------------|--------------|-----|------------|-------|--------|---------|----------|-------|-------------|--------|-------|-------|---------|--------------|------------------|-----|
| FFC | 97.9 | Dec 23 | 120 | 22.6 ▲ | 99.97 | 87.8 | 1.1 | CY23E | 12.50 | 12.5 | CY22 | 15.76 | CY23E | 15.97 | 6.3 | 1,272 | 700 |
| EFERT | 84.0 | Dec 23 | 105 | 25.0 ▲ | 84.82 | 30.9 | 2.7 | CY23E | 14.00 | 16.5 | CY22 | 11.98 | CY22E | 12.36 | 6.9 | 1,335 | 601 |
| FFBL | 12.0 | Dec 23 | 16 | 33.3 ▲ | 12.47 | 28.8 | 0.4 | CY23E | - | 0.0 | CY22 | 1.80 | CY23E | 1.85 | 6.7 | 1,291 | 452 |
| FATIMA | 30.6 | Dec 23 | 38 | 24.2 ▲ | 30.00 | 47.0 | 0.6 | CY23E | 4.50 | 15.0 | 9MAY22 | 4.71 | CY22E | 6.63 | 4.5 | 2,100 | 315 |

Glass & Ceramics

| | Buying Area | Target Price | | Upside (%) | LDCP | BV (T) | P/B (T) | Dividend | | D/Y - F (%) | EPS | | EPS | P/E (F) | Shares ('mn) | Free Float ('mn) | |
|-----|-------------|--------------|----|------------|-------|--------|---------|----------|------|-------------|--------|------|-------|---------|--------------|------------------|----|
| TGL | 67.7 | Dec 23 | 90 | 32.9 ▲ | 70.39 | 78.1 | 0.9 | FY23E | 3.00 | 4.3 | 1HFY23 | 7.49 | FY23E | 14.69 | 4.8 | 172 | 69 |

Miscellaneous

| | Buying Area | Target Price | | Upside (%) | LDCP | BV (T) | P/B (T) | Dividend | | D/Y - F (%) | EPS | | EPS | P/E (F) | Shares ('mn) | Free Float ('mn) | |
|------|-------------|--------------|----|------------|-------|--------|---------|----------|------|-------------|--------|------|-------|---------|--------------|------------------|-----|
| PABC | 38.0 | Dec 23 | 47 | 23.7 ▲ | 38.01 | 15.9 | 2.4 | CY23E | 3.00 | 7.9 | 9MAY22 | 6.83 | CY22E | 10.07 | 3.8 | 361 | 108 |

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- II. There is any assurance that future results or events will be consistent with any such valuations, opinions, estimates, forecasts, ratings or risk assessments stated therein

DEFINITION OF TERMS

| | | | | | |
|-------------|---------------------------|-------------|-------------------------|-------------|-------------------------|
| TP | Target Price | DDM | Dividend Discount Model | FCF | Free Cash Flows |
| FCFE | Free Cash Flows to Equity | FCFF | Free Cash Flows to Firm | DCF | Discounted Cash Flows |
| PE | Price to Earnings Ratio | PB | Price to Book Ratio | BVPS | Book Value Per Share |
| EPS | Earnings Per Share | DPS | Dividend Per Share | ROE | Return of Equity |
| ROA | Return on Assets | SOTP | Sum of the Parts | JPB | Justified Price to Book |

Ratings are updated to account for any development impacting the economy/sector/company, changes in analysts' assumptions or a combination of these factors.

VALUATION METHODOLOGY

To arrive at our Target Price, Abbasi & Company (Private) Limited uses different valuation methods which include:

- I. Discounted Cash Flow Model
- II. Dividend Discount Model
- III. Relative Valuation Model
- IV. Sum of Parts Valuation

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